



GLOBE

Volume 5: January 2010

HOT OFF THE PRESS :: *Your quarterly round-up of Goscor Group Activities - NATIONWIDE!*



Welcome to our
NEW CEO

2010

**CRM improves
Marketing
Intelligence**

**A ROARING
Deal with SIMBA**

**Rental
Company
add to their fleet**

**SPAR
Driver
Competition**



Where quality defines class and ultimately results in lowest total cost of ownership.



GROUP OF
COMPANIES

Trusted Equipment Solutions



NOTE from the Editor...



DEBBY PARSONSON
Editor



We are proud to start 2010 with yet another action-packed *Goscor Globe*, brought to you with buckets of pride, a splash of humour and a huge amount of exciting truths to make your read worthwhile.

Despite the economic crisis that has raged throughout the world last year, Goscor has pushed on forward and had yet another record-breaking year in terms of sales and turnover. We have accelerated our marketing efforts, supported sales and begun new initiatives including a telemarketing campaign from the States which is reaping healthy results already and the implementation of a CRM (client relationship management) system!

We have invested heavily in our new brand and image across the board, ensuring uniformity and a spotless image for all Goscor business units. We have acquired various companies too and recruited a large number of dealers, nationwide, to represent us and our very valuable brands.

We say goodbye to Tony Siddle and welcome Neil Wilson as our new CEO. Tony will still remain as an executive director of the Group. Anton Bothma has taken over Goscor Power Products and Greg Venter will now be the Operations Manager of Goscor Rental Company.

But now, take a break, put your feet up and enjoy reading the stories that make Goscor the strong, powerful and customer-focused brand that it is!

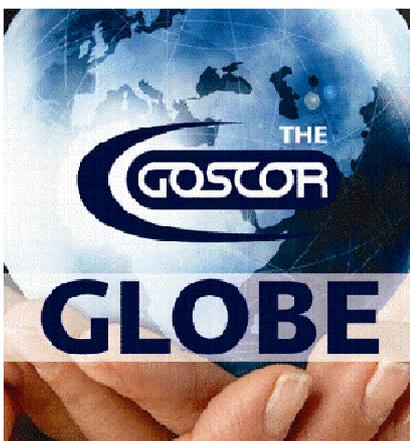
And for those of you who managed to take some time off over the December holiday period, we trust you had a good rest and have returned with a vengeance, ready to tackle 2010 like never before!

Remember, this is YOUR magazine! We would love to hear from you, so keep those camera's handy and send us your stories!

HAPPY 2010! May this be one of your best years ever!

Debs

About The Goscor Globe...



The aim of this internal newsletter is to act as a central communication tool for Goscor employees in order for us to obtain a better understanding of who we are as a company, what we do and our underlying core values, morals and standards.

It will be limited to 16 pages a month and will cover some internal aspects, but will also focus primarily on our products, services and opportunities.

It will be sent out, electronically, on a monthly basis and will also appear on the Goscor website. www.goscor.co.za

Editorial:

Do you have any newsworthy information you would like to share in *The Goscor Globe*? If so, why not send me an email?

(dparsonson@goscor.co.za)

Advertising:

Advertising in *The Goscor Globe* is FREE, but it is LIMITED. One page will be dedicated to advertising in each edition. If you have clients or suppliers who would be interested in placing a small business card advert, please contact me. First come, first serve!

Final MESSAGE from our CEO



TONY SIDDLER
Resigning CEO
Goscor Group of Companies



NEIL WILSON
Newly Appointed CEO
Goscor Group of Companies

Dear Goscor

January is a great time to reflect on the past and to look forward to the future.

How different January 2010 feels to this time last year when global economic uncertainty prevailed. After the turbulence of 2009, I sincerely hope that 2010 will bring calmer and improved trading conditions. Notwithstanding the market contractions, Goscor had an excellent year.

Not since 1994 has the nation looked forward to a year with as much anticipation as Twenty Ten. It seems unbelievable that in a few months time we will host the greatest sporting event on the globe.

Another amazing fact is that it is ten years since this millennium began.

“After 17 years with the group, and 10 years as CEO I have decided to take up the position of executive chairman.”

At Goscor we have decided to make some changes to the management team to prepare our business for the future. After 17 years with the group, and 10 years as CEO I have decided to take up the position of executive chairman. Neil Wilson will take up the position of

Group CEO.

I would like to thank the board of directors, our suppliers, the staff of Goscor and our customers for all the support over the past years.

I am confident that Goscor will continue to be regarded as a leading supplier of quality equipment and that our business will grow based on our values of exceptional customer service, honesty, integrity and respect for the individual and our commitment to all our partners to build long term relationships.

Tony Siddle

25 YEAR *Corporate Profile....*

Engineering News
ENGINEERING NEWS Online



As part of Goscor's 25th celebration, an 8 page company profile was placed as an insert into Engineering News, one of the industry's most widely read magazines. The profile highlighted the history of our awesome company and showcased each of our business units, their achievements and business strategies.

Our suppliers joined in and purchased one page adverts to congratulate us on this great achievement. 2000 copies of the insert were also printed and will be used as handouts for all clients and prospects over the next few months.

Many thanks to Brooke Browde Communications for the great editorial and hard work to ensure such a quality marketing tool was produced.

Should any Goscor staff require more copies of the publication, kindly contact Debby Parsonson at Head Office.

CRM - *Improving the way we do Business....*



After many years, Goscor has invested in implementing a CRM system. The system is called 'Advantage' and provides our sales teams with a comprehensive business tool to manage our customer information and our interactions with customers. Lift Trucks and Cleaning Equipment have begun the implementation and so far we are seeing great results.

In addition to having all Goscor client and prospect details updated and available to everyone at any given time, we are now also able to do targeted marketing, create activities for each other, create various marketing and sales reports, manage contacts and share diaries - all in the effort to maximize sales and profits with minimum effort.

The project is still in its infancy stage and we are all working hard to build a system that is going to give us the customer and marketing intelligence we have been lacking in the past. It is vital that we do spend some extra time on it initially inputting quality information in order to reap the benefits. We all know that saying "garbage in... garbage out..."

"I see this CRM initiative as VITAL to our future, and the effective management of our customers," says Neil Wilson, CEO, "So lets give this our BEST shot!!





NEW machines added to the *Rental Fleet*



Greg Venter, newly appointed Operations Manager of Rental Company and Ricky Bodmer, Cleaning Equipments MD race the 2 new beauties to their new home at Rental Company.

Goscor Rental Company has recently purchased new cleaning machines from our cleaning division to add to their growing rental fleet. "The new M20, S20's and 800 were purchased in order to keep up with the demand that Goscor Rental Company is currently facing as well as a decision by the directors to enhance our fleet. We want to be the most reliable rental company and we decided to move away from our competitors who only rent out old second-hand machines," says Greg Venter, newly appointed Operations Manager of Goscor Rental Company.

This is really great for the Goscor business as both companies benefit from the new machines being purchased and we are excited by the possibilities that are out there.

Our clients are also very happy to see the new machine in our fleet and all of these new machines were rented out within 2 days. The new 800 sweeper is currently out on a long-term rental at Vanchem in Witbank.

"We hope this is the first of many new machines that Goscor Rental Company buys from Goscor Cleaning Equipment", says Greg with a confident smile.

NEWLY appointed *Ops Manager* takes the REIGNS

Greg Venter has been appointed as the new Operations Manager at Goscor Rental Company with immediate effect. Greg started at Goscor on 5 May 2009, coming from Cleancor, a contract cleaning company where he was their Operations Director.

"I am really looking forward to working with the great team that Anton has put together and growing Goscor Rental Company further, into the best and most reliable rental company in the country" says Greg.

Greg Venter, Newly appointed Operations Manager of Goscor Rental Company



We wish Greg the best with this exciting new challenge!

Golf Day Sponsored for a Good Cause!



Duane, Debby, Greg and Anton were truly touched by this charity event!

Siphumelele, meaning Survivor in Zulu is a non-profit, private organisation that provides a home and education to as many children as possible who have survived living on the streets, abuse, severe neglect and abandonment in the Kempton Park and surrounding areas. Elsabe Coetzee, a Christian mother of three children decided to make it her mission to help these street children: from basic food and shelter to reuniting them with their parents; Elsabe vowed to do whatever was necessary to stop the waste of human potential from continuing. For 9 years, she has produced head boys and girls at private schools, pupils with their colours in sports and has given herself to these street children.

Goscor Rental Company sponsored a hole at their recent charity golf day. They raffled a wheelbarrow filled with goodies and were able to raise a healthy donation for Elsabe and the children of Siphumelele. If you would like to become involved in this amazing charity, visit www.siphumelele.co.org - you will be 'blown away!'



Elsabe, the wonder Mom behind these disadvantaged children



Tennant Training and...



The Goscor Marketing Team were highly privileged to recently have Darice Norton, the Senior International Marketing Manager of Tennant Head Office visit us from the States and share her wealth of knowledge and expertise with us.

“When it comes to Marketing Communications and applying the principles and tools in every day business, Darice is one of the most knowledgeable people I have ever met,” says Debby Parsonson, Goscor Group Marketing Manager. “During our first few days together, I was totally overwhelmed at all of the information she shared with me. It is scary to know just how much there is still to learn and apply right here at Goscor. Although she came to train us on the Tennant marketing tools available and help us begin a telemarketing campaign, everything she taught us can be applied to all of the Goscor Business Units.”

Darice and the marketing team worked hard together to put a good telemarketing campaign together for Goscor Cleaning Equipment to target the Warehousing industry with their larger machines. They spent a Saturday brainstorming. Darice emphasised the importance of the script in such a campaign. “Darice really got stuck in and showed us how to compile an effective script, which is not at all as easy as it sounds,” says Debby.

... A Telemarketing Campaign

There wasn't a white board big enough to put our 'mind maps' on so Darice, with a naughty grin, took to writing all over the glass walls and doors of the Cleaning board-room! Ricky was as shocked as we were when he came walking through, but Darice assured him it was for the benefit of his business - and it would wipe clean, of course!

“Darice has guided us throughout the entire campaign wonderfully! We have regular 'webinar' sessions with her and her telemarketing team in the States and we have learned so much already!” says Debby. “Her passion for Tennant and their products is contagious - even I am starting to see the sweepers and scrubbers in a new light. Quite 'sexy' little machines actually!”

The campaign has been running for about a month now and the lead response has been great! We are still determining the quality of the leads and will continue with the campaign in early this year.

Darice enjoyed a quick visit to Nelson Mandela square, was lucky enough to spend some time at Mala Mala Game Reserve with her husband and enjoyed Alex's hospitality at his family's game farm for a few days.

Thank you to Tennant and Goscor for making this training happen.



Darice and her hubby were able to have some time to see SA before they left.

Darice, thanks for your guidance, knowledge, patience and support so far! We look forward to your next visit, hopefully very soon!



CLEANING EQUIPMENT

A Roaring Deal with



Simba Chips recently completed the expansion of their new warehouse based in Isando, increasing their yard size from 5000 to 18000 square meters. Simba needed a machine that could sweep the area once a day and the Tennant 6400 Ride on sweeper was first choice!

Hilton Van Vuuren (Goscor Cleaning Equipment, Sales Representative) recently sold them a Tennant 6400 Ride - on - Sweeper, purchased by Godfrey Mabitsi (Simba Warehouse Manager). Wetrok and Karcher quoted on a smaller unit as they don't have the size of machines we have, which is why it is so important to quote the right machine for the right application.

Once a machine is sold, it's standard procedure to provide the client with training. This way, we can ensure the machine will always perform at its best and will last longer than normal. The Simba warehouse staff were really eager to learn and caught on very quickly at Hilton's training session.

Goscor Marketing are trying to get more involved with each business unit in order to understand our various businesses better. Tracy Herbst (Marketing Assistant) attended training at Simba. "This was my first time visiting a Goscor client. It was done with utmost professionalism. It is great to be part of a team that takes such pride in giving their clients the highest level of satisfaction"



Godfrey takes a ride in his new machine

Hilton Van Vuuren (Goscor Sales Rep) shakes hands with Godfrey Mabitsi (Simba Warehouse Manager)



Hilton Van Vuuren (Goscor Sales Rep) training the Simba staff

Menlyn handles dirt with EASE

Working hand in hand with Mvelaserve (an existing client), Goscor Cleaning Equipment ensures that the Menlyn Park Shopping Mall has the best cleaning solution for their mall. Walter Butterworth (Regional Manager at Mvelaserve) and Vanesh Sing (Director at Mvelaserve) as well as Alex Theodoridis (Goscor Cleaning Equipment, Sales Manager) demonstrated just how innovative and flexible the M20 actually is.

When the Menlyn management witnessed this sexy machine in action, they immediately signed on the dotted line.

"This amazing M20 handles the dirt as it's created and therefore prevents the dirt before it happens. It is designed to clean parking bays, taxi ranks and all large outside cleaning areas" says Alex Theodoridis, Goscor Cleaning Equipment, National Sales Manager.



M20 Cleaning Machine

LIFT TRUCK
COMPANY

SPAR



Annual Forklift Driver Competition

Goscor Lift Truck Company, a key supplier to Spar, was proud to once again be a major sponsor of their Annual National Driver Competition which has become a popular regular on the calendar.

Spar holds the competition to recognize top performers in the various categories, recognizing that the motivation and development of a vehicle driver's skills are critical in maintaining an efficient distribution network.

Lift Trucks MD Darryl Shafto said: "Contestants were selected from regional competitions held during the year. Proceedings kicked off with a banquet where the draws took place to determine the standing order for the competitors.



Back at the office, Darryl and Patrick show off their funky hat received from Spar!

This years event was hosted by SPAR South Rand. Drivers came from KZN, Western Cape, Eastern, Gauteng and the Lowveld to compete. Goscor Lift Truck Company was awarded **the Platinum Sponsor hat** for being the best sponsor.



Left to right: Dirk Erasmus, Technisec, Frans Van Vianen, Grenco, Trevor Holcroft, Serco, Mercedes Bens Supporter, Patrick Barber, Goscor Lift Truck Company JHB, Toyota supporter.

Tribute to our Technicians



Philip Hoare (National Service Manager, GLTC) hosted a hearty braai to show a small token of his appreciation to his service team. This was mainly for service staff who do not get the opportunity to attend the group functions due to operational reasons.

Philip says, "Parts staff were also invited, as I consider parts and service to be one unit. I do these three or four times a year for the guys. To my teams in JHB and DBN thank you all for the support you have given during this difficult financial year, the late nights and the weekends that have been worked to keep our customer satisfaction to the high standard that has become the norm"

Another Great Deal



Rowan Newell, Spar DBN Manager is highly satisfied as he receives his new machines from Warren Newell, GLTC KZN Sales Exec

Although the end of 2009 is in sight, Goscor Lift Truck Co KZN are not putting on any brakes! In fact they are accelerating at a great speed!

Warren Newell (Goscor DBN Lift Truck Sales Rep) recently sold an unbelievable number of Crown forklifts to Crown enthusiast Rowan Newell, Spar DBN Branch Manager.

Spar purchased 12 x Crown GPC; 4 x WP2300S; 4 x ESR Super Duty; 2 x ESR 2.0 and 2 x ESR Cold Store Cabs.

Well done Warren, keep driving the Goscor brand!!



LIFT TRUCK
COMPANY



Real-time GPRS data retrieval Technology

Goscor Lift Truck Company (KZN) recently signed a deal with Taurus Paper, supplying them with 7 Doosan diesel forklifts – two with clamps and five with forks, all fitted with the FMX Forklift Fleet Management System.

“FMX captures real-time information via a GPRS data retrieval unit, which can then be viewed using a variety of informative reports,” says Michael Keats, Goscor Lift Truck MD. “It ensures optimum fleet productivity, professional operator control and continuous equipment monitoring resulting in significantly higher productivity and improved equipment performance.”

Keats says that GLTC will be supporting Taurus Paper from its Isithebe workshop for quick response times and maximum up-time. “The robustness of the Doosan lift trucks will provide Taurus with extended, cost-effective product life while the FMX system will enable us to assist Taurus Paper manage its fleet ensuring lowest cost of ownership over the long-term,” says Keats.



L to R - Mike Keats (Branch Manager KZN Goscor Lift Trucks), Stan Bines (Maintenance Manager Taurus Paper), Abdool Moosa (Materials Manager Taurus Paper) Jenna Brathwaite (North Coast Area Sales Manager Goscor Lift Truck Co.), Kobus van Eeden (Managing Director Taurus Paper)

A friendly Visit from DOOSAN

Joseph Ma, Africa Regional Manager from Doosan Korea decided to pop into Goscor Lift Truck Company for a friendly visit.

There was no real reason for his visit, he just thought it would be grand to show a friendly face and draw near on the buzz at Goscor regarding the Doosan brand.

Joseph Ma said: “Today, Doosan is a driving innovation in 33 countries. We speak the universal language of growth and progress working with countries and companies around the world as they plan their future development today.”

“Doosan is a driving innovation in 33 countries. We speak the universal language of growth and progress working with countries and companies around the world as they plan their future development today”



This was a fantastic surprise, hope we get more visits from our suppliers!

Joseph Ma, Doosan's Africa Regional Manager with Darryl Shafto, MD of Goscor Lift Truck Company



POWER PRODUCTS



More Dealers Sign-up!

Cutters Open Day

Goscor goes to the CAPE!



Eduardo Pereira, Director of Cutters with Mark Bester at the open day



The stunning Goscor display with our brand new banners



The Goscor brand flying high in the tough Cape winds



Cutters bakkie with Goscor Fire-fighter, powered by Robin Subaru

Goscor Power Products have been on a nationwide Dealer Recruitment exercise for last part of 2009. Mark Bester (National Sales Manager) and Teresa Jackson (Dealer Representative) have working hard across the country to ensure that quality caliber dealers are recruited. The response has been fantastic and our footprint is increasing every day. Dealers are excited to stock our Robin Subaru products in their shops!

Cutters, a fantastic new addition to our dealership family, held an open day on the 29 October launching the incredible Goscor Power Products range along with the Cutters products range, namely Husqvarna Construction Products.

Cutters have been distributors of forest, garden and power products for over 25 years. The brands which they represent are synonymous with **professionalism and quality**.

“Our product range and experience is vast and this enables us to offer the correct equipment for the appropriate application,” says Cutters MD. There are currently three Cutters outlets in the

Western Cape, all offering the same exceptional level of service. Cutters follow stringent requirements to ensure that their clients’ activities are made easier and more enjoyable.

Debby Parsonson, Goscor’s Group Marketing Manager joined Mark and Teresa on their trip to Cape Town to learn more about the GPP business and to become acquainted with our new dealers. “It is important for us to create strong marketing partnerships with our new ‘family’ members from the start,” says Debby.

The day was well attended and Mark Bester presented Goscor and its brands in a most professional manner.



Mark and Teresa have really been burning the midnight oil to ensure quality dealerships are recruited across the country

Keep up the great work guys!

GOSCOR LIFT TRUCKS WESTERN CAPE

While in CT, Debby visited our new Western Cape office and had the opportunity to meet with Rob Dutton, MD of Tennant SA and John Petrie, MD of our new Goscor Lift Truck branch in Western Cape



Right: Rob Dutton (MD, Tennant Cape and John Petrie, MD of our new family member, Goscor Lift Trucks - Western Cape in the stunning, very neat Lift Trucks warehouse in Cape Town. Left: W/Cape office with new signage erected





A Beautiful New Home



15 October: Worried..... with only 2 weeks to go, the offices in the new building had not yet been completed. Side walls, ceilings, light fittings, plug points, air conditioners, blinds, carpeting had not been fitted and the new Workshop & Gas Cutting office was not yet built. And lets not forget IT that still needed to perform their very vital function. How Selva and his team pulled it off, I do not know.

29 October: The day before the actual move office staff were still working diligently. At 12:00 we began to pack our boxes, under the shadow of their looming month end deadlines (month end and the constant pushing of getting all the sales captured by close of business.) Fashion trend's were left at home that day and all arrived in their old attire or overalls (what a sight!)



A small extract about the move by Cheryl Erasmus (Accountant for all ARC branches)

and got stuck in and got the job done by the close of business 17:00 on the 29th.

30 October: At 8am we went into action-mode! Boxes were loaded along with desks, chairs and other furniture then off loaded on the other side and un-packed.

2 November: On Monday Morning the Finance & Internals Sales Department were up and running with everything in its place. And the new signage was up!

All staff members really pulled their weight worked as a great team to get the job done. Well done TEAM ARC!

An impressive Deal



Goscor Arc, has recently received an order from Murray & Roberts, Energy Fabrication, for the KUSILE POWER STATION near Witbank for 50 ESAB Mig machines and 40 ESAB MMA machines. The order is valued at R1.4 million. The machines will be used in their fabrication shops and assembly areas to build the power station.



Goodbye 2009!

Goscor End Year Bash....

Following a long and record breaking year, Goscorians gathered at the Kempton Park Golf Course for yet another celebration. Chatter, laughter and music could be heard from the delightful venue as staff arrived.

The theme was 'Colour Extravaganza' and staff were urged to dress the part. Some came with wacky, bright coloured wigs on making them almost unrecognizable to their peers. Coloured streamers were flung through the great trees and blew in the wind as staff gathered for cocktails and some games in the sun.

Goscorians were in great spirits that day.

Team leaders were required to find their relevant team members from names in an envelope creating a great opportunity for everyone to interact and get to know each other.

Our HR Manager, Adri Dornbrack got the crowd into the groove with her little helpers, Megan Bauchop (Service Manager, Goscor Cleaning), Thandi Nojwaqa (Internal Sales, Goscor ARC), Sharmaine Allan (Goscor Lift Truck Company), Getrude Letele (Receptionist, Goscor Lift Truck Company) who had their own specialized choreographed African dance.

All staff had to write a letter to themselves about their hopes and aspirations that they wish to achieve by June 2010. These were all sealed individually and will be handed out to reopen next year. Once appetites were wet, staff gathered upstairs for speeches and a hearty lunch.

Tony Siddle passed his reign as CEO of Goscor to Neil Wilson and Michael Faber said his thanks and goodbyes to the company after 11 years of service.

Each staff member was given a helium balloon which they had to tie their name to. As staff hung over the balcony, together they released their balloons and said their wishes for 2010!

Well done to Adri and the social committee for a wonderful, fun and colourful Year End function!



EYE TESTING

Keeping us Healthy



Our eyes are at work from the moment we wake up to the moment we close them to go to sleep. They take in tons of information about the world around us — shapes, colours, movements, and more. Then they send the information to the brain for processing so the brain knows what's going on outside of your body. Our eyes are one of our most vital assets!



Laurence Jordan, Visual Requirement Optometrist tests Hantie Fourie, Goscor Power Products Workshop Manager

Goscorians recently had the opportunity to have their eyes tested for FREE at Head Office. While some were still blessed with 20/20 vision, others were not so lucky and will need to invest in some specs!



Solly Mokodo, Rental Company Debtors Clerk, Tshepo Pule, Goscor Rental Company Spray Painter, Clarens Dibakoane, Goscor Lift Truck Company, Parts Storeman



Front: Moses Singini Goscor Lift Truck Company, Internal Sales, Lucky Masina, Goscor Cleaning Equipment, Warehouse Cleaner, Patrick Malatchi, Goscor Lift Truck Company, Washbay
Back: Vincent Herling, Goscor Lift Truck Company Spray painter, Frank Rapaka, Goscor Cleaning Technician.

SECRET *Santa Draw...*



Excitement boils over as Goscorians wait to open their presents from Secret Santa
Right: Darryl Shafto hands Jean Campher gift from Secret Santa

Goscorian gathered in great excitement at the Lift Truck office recently to do the annual Secret Santa Draw. Staff select names out of a hat and buy a present to the value of R100 for the persons name they drew. It's a 'hush-hush' situation.

A week later, staff gather to receive their gift from their 'secret' staff member (although, sometimes, the cat is already out of the bag and wish lists have already been emailed around!)

Some received just what they had wished for, while for others - Santa's Elves just totally lost the plot! They had ALL better be 'good children' next year!

A happy occasion to brighten up the end of a long year!



A company you can call family

GOSCOR LIFT TRUCK COMPANY



DAVE RENWICK
Technician - DBN



BOBBY FRENCH
Technician, DBN



WILMA BOTHA
Creditors/Debtors
Clerk, JHB



JEANINE MARAIS
Bookkeeper, JHB



GOSCOR ARC



MOSES CHAKELA
Driver, Vanderbijl



ELISA RAPODI
Tea Lady / Filing, JHB



DUNCAN PIRIE
Gas Cutting Rep, JHB



WILFRED BARNARD
Technician, PE



IOLANDA DE SOUSA
Assistant Bookkeeper, JHB

GOSCOR CLEANING

INJURY ON DUTY — STEPS TO FOLLOW...

Step 1

Written or verbal notice of the accident must be given as soon as possible to the employer. This can be done by the employee or on behalf of the employee.

Step 2

The employer must report the accident to the Commissioner in the prescribed manner within seven days after having received notice of an accident or having learned in some or other way that an employee has met with an accident.

Step 3

The employer must submit any relevant information and documentation to the Commissioner within 14 days after having received the claim.

Step 4

The claim for compensation must be lodged by or on behalf of the claimant in the prescribed manner with the Commissioner or the employer within 12 months after the date of the accident.

Step 5

The employee who claims compensation or to whom compensation has been paid will be required by the commissioner or employer to undergo a medical examination with due notice by the commissioner or employer.

Step 6

The Commissioner will conduct such investigation as may be necessary or he may formally hear the claim. If a formal hearing is decided upon, the Commissioner will give due notice of the date, time and place of the hearing to the claimant and the employer.

All Injury on duty documents must be completed & submitted to H.R within 7 days of the accident occurring

Goscor *Biker Boys!*

ROAD TRIP..

Average km/day (excluding 1 day of rest): ... **542km's**
Total journey **3250km's**

On the 10 October, Ricky Bodmer, Philip Hoare and Wesley Bodmer, keen members of the biking community hopped on their bikes for a quick 7 day getaway. Phil and Ricky headed to Durban to collect Wes and the 3 Musketeers then made their way to Port St Johns, Cape St Francis, Colesburg, Clarens, Golden Gate and back to Durban / Johannesburg. The expected rain and wind in the Cape was not enough to dampen spirits on this 3250 km journey.

“Some of the road conditions through the Transkei are difficult.” says Ricky. “Potholes, cattle, goats and people who think they are cars pose a serious challenge when riding this area. Doing it in the rain and mist is even more exciting. However there is some awesome scenery especially close to Port St Johns and lots of 90 degree bends to contend with.”

“Passing through Mthata is an eye opener. Nothing works and seems everybody with wheels interprets the rule of the road differently. Best defence was to ignore all traffic laws and get out of Dodge! Jeffreys Bay is still a cool place. Happy to report Mat and Brad are still surfing. Cape St Francis is also an awesome and interesting place. Go there sometime! The road back via Colesburg to Clarens is great biking territory. The watchful eye of the law is non-existent. All there is to be said about the Golden Gate area is if you have not been there then get there! A great trip with good safe riding and good company.

With so many places still to visit in SA will keep you posted on the next adventure. Please feel free to consider joining us on the next ride!

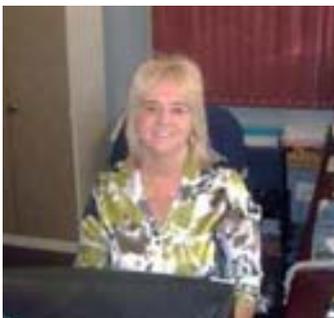


Phil, Wes and Ricky - the Goscor Biker Boys escape on a 7 day adventure!



THEIR BABIES! VROOM! VROOM!

A look back in time from *Lolly in* PE



Lolly Carelse, Admin Controller,
Goscor Lift Truck Company, PE

Lolly Carelse started at Goscor PE in 1992, 18 years ago. She sent us a trip down her memory lane, in due of our 25th birthday.

“The PE Branch began with only one manager (Mike Fouche) and one technician (Riaan van der Mesch). I had to go to Johannesburg for 2 days once I began where I had to learn how everything worked. We moved premises 3 times and have been happily settled in here for the past 10 years. I can do everything that needs to be done work wise, except selling big equipment. I have had a good journey so far and plan to enjoy the ride for many more years to come,” says Lolly with a smile. A little humour: “We once had a sliding door which was kept closed. We had put a green strip across the glass so that the people could see that the door was closed. I had this delivery guy who would always duck to go underneath the strip. I would cry of laughter. It was just so funny!”

Thanks Lolly! Goscorians, why not share some of your special memories with us.
Email dparsonson@goscor.co.za - we would love to hear from you!

STAFF NEWS

Team Building



Wilna Botha, Goscor Lift Truck Creditors Assistant

Wilna Botha married Andre Bester on the 24 October 2009. The wedding took place at Esselin Park in Kempton Park.

"If I have to think of the most memorable moment; there isn't one **'the whole wedding was one big memorable moment that went by too fast,** with family and close friends, good food, good music, **every moment was so special,** a day I will never forget.



Back: Debby, Elsabe, Sharmaine, Yvette & Neil.
Front: Delaan, Adri, Zelda & Keke

It was time to get Goscor Lift Truck Admin and Marketing teams working together. What a better way than to go bowling!

With shoes that would light up any occasion, a steady hand to get that bowling ball rolling and colorful bowling balls to help smash the pins, Goscor team thought they had the game under control. Yet... little did we know just how challenging bowling can be.

There were bound to be some injuries... Broken nails got the girls on their phones in a flash, booking their next 'repair' session with their salons!

The team enjoyed a hearty lunch and prize giving at Q-Bar afterwards.

Best female Bowler: Debby Parsonson
Best Male Bowler: Delaan Wilson



The Winning Team: Sharmaine, Delaan & Debby

Wanna Dance?



Megan and her Line Dancing Team

Witfield Park Retirement Village started a Line Dancing group last year. The group practices every twice a week at the Village Hall. Anyone is welcome to join this female group of Line Dancers.

Megan Bauchop of Cleaning Equipment is part of the team and loves every minute of it!

Please call Marita on 011 826-2441 for more information on joining these fun ladies in a good laugh as well as a hearty workout!

New Baby

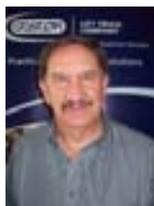


Moses Singini, Internal Sales at Goscor Lift Truck Company with his new baby Sibusiswe Singini

Congratulations to Moses Singini, Internal Sales at Lift Truck Company, Johannesburg. Baby Sibusiswe Singini was born 22 July 2009 at 10:30pm.

LONG TERM SERVICE

Congratulations!



10 YEARS

Lucas Hopley
Goscor Lift Truck Co
JHB - Oct



25 YEARS

Trevor Gaylard
Goscor Lift Truck Co.
JHB - Oct

Sales Excellence



Jean Campher Sales Admin Manager, Goscor, Brent Cramer Regional Sales Manager, Lucas Hopley National Sales Exec, Warren Newell National Sales Rep (KZN) and Ronald Ryan Sales Rep all gather round to flaunt their certificates of achievement at Goscor. Congratulations to Lucas on winning Salesman of the Year and to everyone else for their excellent performance!